

Monday, January 17, 2022				
2:00 PM - 3:00 PM				
NFBA EC Meeting (Closed)				
3:00 PM - 5:00 PM				
NFBA Board Meeting (Closed)				
4:00 PM - 7:00 PM				
Registration				
5:00 PM - 7:00 PM				
VIP Reception (Invitation Only)				
Tuesday, January 18, 2022				
6:30 AM - 5:00 PM				
Registration				
6:30 AM - 8:30 AM				
Breakfast				
	<b>Business Management Track of Education</b>	<b>Sales &amp; Marketing Track of Education</b>	<b>Technical &amp; Safety Track of Education</b>	<b>Hands-On Training &amp; EXPO Floor</b>
7:30 AM - 8:30 AM	Marvin Montgomery The Power of Attitude	Chris Nastav How To Make Google Love Your Business Website	Jess Lohse, SBCA Executive Director Best Practices for the Framing Industry	
8:30 AM - 8:40 AM				
BREAK				
8:40 AM - 9:40 AM	Giri Addanki 4 Secrets from Industry Experts on Choosing the Right Technology for Profitability	Ted Janusz Why Can't We Just Get Along? The 5 Generations in the Workplace.	Gary Auman Emergency Action Plan/Pandemic Protection and Response Policies-Whether a Builder or Supplier, You Need Both	
9:40 AM - 9:50 AM				
BREAK				
9:50 AM - 10:50 AM	Josh Nowlin NFBA Education Curriculum - Train-the-Trainer	Kuldeep Persaud What is your Brand and How to Deliver It	Aaron Halberg Post-Frame Design and Construction: Learn from the Mistakes of OTHERS	
10:50 AM - 11:00 AM				
BREAK				
11:00 AM - 12:30 PM				
Keynote Lt. Col. Waldo Waldman Membership Meeting				
12:30 PM - 5:30 PM				Expo Open
EXPO OPEN				
1:00 PM - 2:00 PM				Gary Auman - travel NFBA Safety Program Template-Why is this SO IMPORTANT
2:00 PM - 5:00 PM				
NFBA T&R Meeting (Closed)				
2:30 PM - 3:30 PM				
4:00 PM - 5:00 PM				IP Committee: Post-Frame Financing Solutions
5:15 PM - 5:30 PM				Prize Drawing in Hall
8:00 PM - 12:00 AM				
Pyco Reception				
Wednesday, January 19, 2022				
6:30 AM - 5:00 PM				
Registration				
6:30 AM - 8:30 AM				
Breakfast				
8:00 AM - 9:00 AM	Marvin Montgomery The Professional Customer Approach	Ted Janusz Social Media Strategies for Bottom-Line Results	Tim Royer Cost Effective and Code Conforming Wood-Framed Fire-Rated Construction	
9:00 AM - 9:10 AM				
BREAK				
9:10 AM - 10:10 AM	Randy Goruk What Exceptional Leaders Do to Become Exceptional	Thomas Hudgin Striving For Excellence....The Key To Superior Customer Service	Gary Auman Site Safety	
10:10 AM - 10:20 AM				
BREAK				
10:20 AM - 11:20 AM	Dyanne Ross-Hanson Exit Planning: A Guide to the Process	Marvin Montgomery Selling Value not Price	Aaron Halberg Snow Load Collapse	
11:20 AM - 11:45 AM				
BREAK				
11:45 AM - 1:15 PM				
Awards Luncheon				
1:30 PM - 5:30 PM				
EXPO OPEN				
2:00 PM - 3:00 PM				Morgan Arwood NFBA Membership Benefits
4:00 PM - 5:00 PM				Josh Nowlin NFBA Education Curriculum - Train-the-Trainer
5:15 PM - 5:30 PM				Prize Drawing in Hall
5:30 PM - 7:30 PM				
Christians in Construction Reception				
8:00 PM - 11:00 PM				
Expo Social				
Thursday, January 20, 2022				
7:30 AM - 10:30 AM				
Registration				
7:30 AM - 9:30 AM				
Continental Breakfast				
7:30 AM - 9:00 AM				
Small Builder Breakfast (<\$1 million) - By Invitation				

8:30 PM - 12:30 PM EXPO OPEN				
10:00 AM - 10:45 AM				Screw-Driving Competition
11:00 AM - 11:45 AM				Nail-Pounding Competition
12:00 PM				Grand Prize Drawing