

**NFBA**  
NATIONAL FRAME BUILDING ASSOCIATION

**FRAME BUILDING**

**EXPO**

**February 26 – 28, 2020**

Iowa Events Center, Des Moines, IA

PRESENTED BY THE NATIONAL FRAME BUILDING ASSOCIATION



Connect with the  
Post-Frame World!

EXHIBITOR PROSPECTUS

# THE RIGHT AUDIENCE TO GROW YOUR BUSINESS!

The annual NFBA Frame Building Expo is the premier event for post-frame professionals.

This is where you connect with more than 1,000 builders, suppliers, distributors, academics, and code and design professionals serving the U.S. post-frame industry.

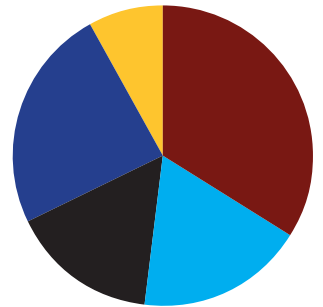
They come to learn about new products and new suppliers, evaluate their current buying needs, and make smarter purchasing decisions for their company.

Don't miss this opportunity to meet this highly qualified audience, many of whom only attend the NFBA Frame Building Expo.



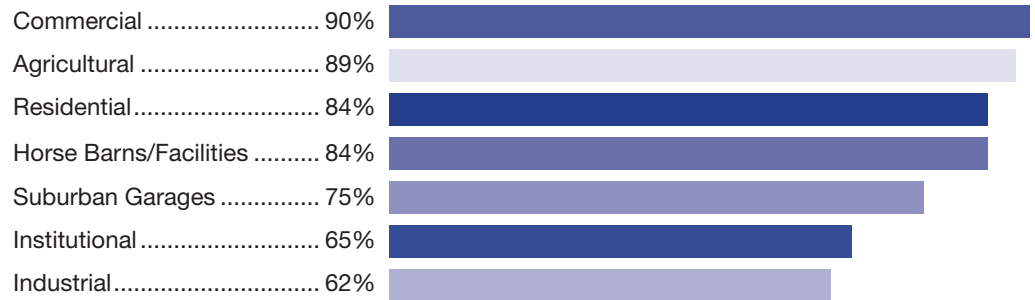
**60% of attendees come from companies with 21+ employees – 42% with 51+ employees**

- 100 or More
- 21-50
- 11-20
- 1-10
- 51-100



Post-frame construction is now the construction method of choice for any number of commercial, industrial, municipal, residential, religious, and agricultural projects. This is your best opportunity of the year to capture your share of this growing construction market.

## Attendees identify with a wide range of structures



## Attendees come with an interest in these products and services

- Fasteners and Connectors
- Insulations and Moisture/Vapor Barriers
- Doors and Windows
- Roofing and Related Products
- Building Panels
- Metal Construction Components and Equipment
- Tools and Equipment
- Building Packages and Products
- Exterior and Interior Finishes
- Trusses, Columns and Assembly Equipment
- Adhesives, Sealants and Chemicals
- Lumber and Sheathing
- Business Products and Services
- Animal Housing and Components
- Concrete Products and Equipment
- Heating, Cooling and Ventilation
- Fencing, Decking and Landscaping
- Heavy Equipment (Lifts, Aerial Platforms)
- Grain Storage and Handling
- Plumbing Fixtures and Components



# 70% of attendees rate the NFBA Frame Building Expo as an Excellent/Very Good experience

Year after year, the Conference and Expo attracts a mixture of repeat seasoned professionals and first-time attendees, giving you the opportunity to meet with current customers, while finding new ones. This is where the Post-Frame world comes together... don't miss it!

## Join these leading exhibitors\*

\* Companies that exhibited at the 2019 Frame Building Expo

3GM Steel, Inc.  
A J Manufacturing, Inc.  
AB Martin  
ABC (American Building Components)  
Admirals Bank  
Advanced Roofing Products  
AG-Co., Inc.  
AkzoNobel  
Allied Powers LLC  
Ameripak, Inc.  
AMS Controls, Inc.  
ASC Machine Tools, Inc.  
Atlas Fasteners for Construction  
Axalta Coating Systems  
Bay Insulation Systems  
Becker Specialty Corp.  
Bestline Building Products  
Boral  
Bradbury Group, The  
Cannonball: HNP, LLC  
Capital Forest Products  
Central States Mfg.  
Chi Overhead Doors  
Cidan Machinery, Inc.  
CombiLift  
Concrete Pier Systems, LLC  
Construction Maestro/Symun Systems  
Continental Coatings  
County Line Concepts, LLC  
Covertech  
Daystar System, LLC  
Diamond Doors, Inc.  
Direct Metals, Inc.  
Dripstop / Filc USA

Eagle Metal Products  
East Coast Fasteners  
Energy Panel Structures  
Everlast Roofing, Inc  
Extrutech Plastics  
Fabral  
Fasco America  
Fasteners Direct, LLC  
Flack Global Metals  
Foam Supplies Inc  
Free State Lumber Company  
Glick Metals, LLC  
Graber Post Buildings  
Greiner Cable and Anchor Company  
H & H Metal Products  
Henkel Corporation  
Hershey's Metal Meister  
H-Pac Plastics, LLC  
I Beam Sliding Doors  
Innovative Energy, Inc.  
K + K Industries  
Kennedy Insulation Group  
Keymark Enterprises, LLC  
Klauer Manufacturing  
Kloeckner Metals  
KP Building Products  
Lakeside Construction Fasteners  
Leland Industries  
Lester Building Systems, LLC  
Levi's Building Components  
Liberty Steel  
Luthy Metals  
Marco Industries  
Marion Manufacturing

Maze Nail Company  
McElroy Metal, Inc.  
Menards, Inc.  
Metal Rollforming Systems  
Metal Roofing Alliance  
Metal Sales Manufacturing Corporation  
Mill Steel Co.  
MWI Components  
NC Automation  
New Century Bank  
New Process Steel Corporation  
NOFP, Inc.  
North Star Metals Mfg., Co.  
Northern Building Components  
Novagard  
Nuform Building Products, Inc.  
Ohio Timberland Products  
Onduline N. America, Inc.  
Paint Valley Parts, LTD  
Palram Americas  
Perma-Column, Inc.  
Permanent Post Systems  
PFB Manufacturing LLC (Plasti-fab)  
Planet Saver Industries, LLC  
Plasti-Sleeve/Homework Design  
Plyco Corporation  
Porta/Grace Steel Buildings  
Post Protector, Inc.  
Power Lift Hydraulic Doors  
PPG Industries  
Prazi USA  
Precoat Metals  
Premier Metals  
PROGRESSIVE METALS INC

Radiant Outfitters  
Red Bud Industries  
Richland Laminated Columns  
Rigidply Rafters  
Royal Adhesives & Sealants  
Royal Crowne Cupola  
S-5!  
Safe-Way Garage Door  
Schweiss Doors  
SFS, Inc.  
Sheffield Metals  
Sherwin-Williams Coil Coatings  
Sikkema Equipment  
Silvercote  
Silvercraft, LLC  
ST Fastening Systems  
Steel Dynamics, Inc.  
Stiletto Tools  
StrataWORKS Canada, Ltd.  
Strong Way Systems  
Swenson Shear  
SWI Machinery  
Taylor Steel, Inc.  
Thermal Building Concepts  
Timber Tech Engineering, Inc.  
Triangle Fastener Corp.  
Tri-State Lumber Company  
Tru-Seam Metal Solutions  
United Steel Supply  
Ventco, Inc.  
Wasung USA Corporation  
Weaver Metal Products

**NFBA**  
NATIONAL FRAME BUILDING ASSOCIATION

# EXPO HIGHLIGHTS

## KEYNOTE SPEAKER

**Wednesday, February 26, 12:30 pm – 1:30 pm**

Join Expo attendees for an enlightening and inspiring presentation to kick-off the Frame Building Expo, just prior to the opening of the Exhibit Hall. Program to be announced.

## EXPO SOCIAL

**Thursday, February 27, 8:00 pm – 11:00 pm**

Join Expo attendees for an evening of entertainment, food, and beverages. Bring your colleagues, friends, and family members or entertain your customers and make new acquaintances.

## EXPO LIVE!

**Wednesday – Friday in the Exhibit Hall**

Attendees look forward to the hands-on training and new product demos presented by leading exhibitors each day in the NFBA Demo Area at the center of the Exhibit Hall.

## EXCITING COMPETITIONS IN THE NFBA DEMO AREA

**Wednesday – Friday in the Exhibit Hall**

Attendees are drawn to the Expo to test their skills, demonstrate their expertise, and win great prizes at the popular nail-pounding, screw-driving, and shearing competitions held in the center of the Exhibit Hall.

## NFBA ANNUAL AWARDS PRESENTATION

**Thursday, February 27, 11:45 am – 1:15 pm**

NFBA's most prestigious awards – Building of the Year, Crew Foreman of the Year, the Rural Builder Hall of Fame Award, and the Bernon G. Perkins Post-Frame Industry Award – will be presented at a special ceremony that not only honors this year's most deserving recipients, but also offers significant networking opportunities (additional fee and advance registration required).

**For Exhibit and Sponsorship information, contact:** Rich Widick, Sales Manager, at [RWidick@heiexpo.com](mailto:RWidick@heiexpo.com) or call 1.630.929.7918

# Secure your exhibit space at the Post-Frame Industry's premiere event

## Expo Hours\*

Wednesday, February 26..... 12:30 pm – 5:30 pm

Thursday, February 27..... 1:30 pm – 5:30 pm

Friday, February 28 ..... 8:30 am – 12:30 pm

*\*subject to change*

## Exhibit Space Rental Rates

### Member Rates (per 10' x 10' booth)

- The first 200 square feet of exhibit space is \$21.20 per sq. ft.
- From 201 to 500 square feet the cost is \$19.40 per sq. ft.
- 501 square feet and above the cost is \$18.20 per sq. ft.

### Non-Member Rates (per 10' x 10' booth)

- The first 200 square feet of exhibit space is \$28.40 per sq. ft.
- From 201 to 500 square feet the cost is \$26.20 per sq. ft.
- 501 square feet and above the cost is \$25.20 per sq. ft.

NOTE: These rates do not include the \$200 charge for an In-Line Corner Booth Configuration

## Your Exhibit Space includes:

Standard Booth Equipment for all inline booths, consisting of an eight-foot high draped back wall and three-foot high side wall drapes

A quota of Exhibitor and Exhibit Guest Badges

Priority Points towards space selection for the 2021 Expo

*For Exhibit and Sponsorship information, contact:*

Rich Widick, Sales Manager, at [RWidick@heexpo.com](mailto:RWidick@heexpo.com) or call 1.630.929.7918



### About NFBA

For more than 45 years, the National Frame Building Association (NFBA) has represented the interests of builders, manufacturers, suppliers, distributors, and code and design professionals serving the U.S. post-frame construction industry. NFBA's mission is to advance the industry by supporting members in their efforts to develop their businesses and expand the post-frame market. The association is the nation's primary source of post-frame building resources, education, research and development, news, and marketing. NFBA hosts the annual Frame Building Expo, the nation's largest networking event for post-frame construction professionals. Learn more at [www.nfba.org](http://www.nfba.org).